



- KPMG our global public sector practice
- 2nd level control EC's audit approach
- Initial stage beneficiary's view
- Audit process our organisational provisions and approach
- How to get things right auditor's view
- Discussion



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KPMG @ public services – we combine international co-ordination with local delivery

- KPMG is a global network of independent firms and represents one of the world's leading providers of audit, tax and advisory services, operating in 146 countries
- KPMG Europe LLP is the largest multidisciplinary services firm in Europe as of 1 October 2009. Through its operating subsidiaries we deliver locally services for our clients in 14 countries
- KPMG AG, one of the founder of KPMG Europe LLP, as 1st contractor for FP7 and 2nd contractor for FP6 conducts 2nd level control audits on behalf of the EC with the network of KPMG member firms
- We co-ordinate the audits of the local audit teams of our member firms, which are located in all EU-27 countries plus any associated countries
- Public Governance Institute, founded by KPMG with branches in Germany, USA, UK and Africa, actively supports modernisation of public management and public governance discussion by offering practitioners a forum for exchanging ideas and discussion
- Sources for further information.
 - http://www.kpmg.eu/
 - http://www.kpmg.de/



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Audit layers to check eligibility of costs (legality and regularity)

Audit certification (1st level control)

Free choice of auditor according to given criteria to be assigned by beneficiary

EC audits (2nd level control)

Conducted and assigned by EC via own staff or external auditor like KPMG

- Who audits the auditors:
- ECA (external auditors on behalf of EC)
- IAS (internal auditors of EC)

1st level certification constitutes agreed upon procedures

Purpose of the work performed

- Verify that issues raised (agreed upon procedures) are properly addressed
- Work performed is based on the requirements of ISRS 4400
- EC uses to draw conclusions as to the eligibility of the costs claimed based on the results of the work performed

2nd level audit constitutes a compliance audit – there is no possibility for materiality considerations!

Purpose of the audit

- Verify compliance with the Grant Agreement
- Obtain assurance for the EC that the costs claimed by the beneficiary are eligible given the provisions of the grant agreement
- Financial Statements are based on properly incurred expenditure
- All claimed expenditure is recorded in the accounts in accordance with the usual accounting principles of the beneficiary and
 - exclusive of any non-eligible costs
 - actual, economic and necessary for the project
 - incurred during the duration of the project
 - net of indirect taxes, duties, interest, etc
 - without any profit

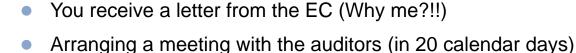


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Transparency of financial audit procedure and EC requirements prevents beneficiaries from surprises

WE WANT YOU: 1)

For mandatory financial audit on your cost statements!



- Preparation for the audit (20 calendar days maximum!)
- Audit to be done at your premises (2-4 work days)
- Preparation of the Draft Audit Report (DAR) / reconcilement procedures with EC (2-5 months)
- Your comments to be included in the DAR (30 calendar days)
- EC receives Final Audit Report (?)
- EC closes audit procedure with / without consequences (?)

Transparency and close co-operation are the basis for a no-surprise audit

¹⁾The EC may – **at any time** during the realisation of the project and **up to five years** after the end of a project – arrange for **financial audits** to be carried out by external services or EC services themselves



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Familiarity with 2nd level audit phases and milestones fixed by the EC – a critical success factor

7 months

20 calendar days	20 calendar days	140 calendar days	30 calendar days
Preparation	Fieldwork	Reporting Process	Finalisation
 EC send Letter of Announcement (LoA) to beneficiary Local KPMG Auditors fix date for field visit with beneficiary Beneficiary prepares documents for the audit according to check list 	 Opening meeting with local KPMG and beneficiary project team KPMG conducts audit field visit (2-4 days) Additional documents prep. by beneficiary upon request Exit meeting oral presentation of audit results and findings 	 KPMG prepares Prelimineary Audit Report After approval of the EC, KPMG sends the report to beneficiary for comments, so called "Contradictory Procedure" (30 days) KPMG presents Draft audit report with beneficiary's comments to EC for final approval 	 ➤ Approval of Final Audit Report including beneficiary comments by EC ➤ Final Report forwarded to the beneficiary ➤ After the audit: In case of findings recovery or compensation with next payment by EC



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How to get things right – audit steps: Overall timely delivery is a critical success factor

- Arrangement of audit date (Letter of Announcement)
 - Commit and comply suggested appointments with the auditor
- Info gathering by e-mail
 - Submit all requested pre-audit documents on time
- Auditor review and analysis of submitted documents / audit sampling
 - Appoint and assure access to an audit contact person to handle and answer all queries timely
- Field Work
 - Assist auditor with questions, provide complete and reasonable documentation upon requests
- Draft Report Contradictory Procedure Final Report
 - Provide comments while complying the deadlines
- Beneficiary: Claimed costs with missing evidence result in audit adjustments (recovery of EC payments)
- Auditor: Non-compliance with delivery deadline of final audit reports causes liquidited damages

Personnel costs – common mistakes

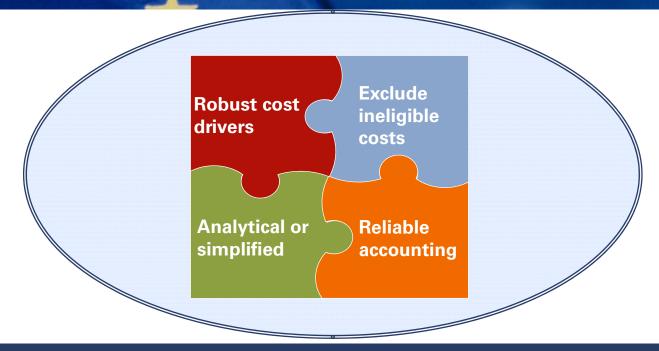
Cost components

- People not directly employed nor paid by the beneficiary
- Budgeted, standard or estimated rates used instead of actual
- Unpaid overtime charged
- Overhead costs included in personnel cost calculation
- In case of average personnel costs: average personnel costs have not been used consistently throughout all EC-funded projects
- In case of SME-owner: definition of salary to decide whether to use Marie-Curie flat rate

Quantity components

- Missing documentation in case of standard productive hours calculation
- Calculation of hourly rates on a monthly or other basis than yearly
- Time sheets absent, incomplete, not signed by individual and supervisor
- In absence of time sheets no credible equivalent evidence to back up time charged for the funded project

Indirect costs methodology - minimum requirements



- Design your indirect cost methodology according to your management, control and decisional needs. Insofar as necessary implement additional adjustments to comply with the EC cost calculation requirements
- Define the most adequate cost drivers for your organisation. Analyse and take into account your structure, needs and information availability
- Compute an adequate denominator for the indirect cost rate fair allocation of indirect costs to the research activity

Indirect costs – common mistakes

- Cost driver is unsubstantiated estimation
- Use of budgeted/estimated rates instead of actual rates
- Identifiable indirect costs not related to research are charged to the project (cost of sales, idle time, marketing...)
- Not substantiated by an adequate documentation
- No audit trail
- For beneficiaries using flat-rates: percentage is applied on subcontracting costs and on resources made available by third parties not used on the premises of the beneficiary
- For beneficiaries using simplified method:
 - Pool of costs contains clearly differentiable indirect costs not related to research activities
 - Only research hours (and not all productive hours) are used for the allocation of the indirect costs to the projects

Our recommendation: Pro-active approach towards your auditor

- Documentation and evidence:
 - Provide your auditor with clear and precise information for approval of claimed costs
 - Think of finishing touches which signal high quality work
 - Make it easy for you and your auditors to review your work positively
- Keep in mind: your financial report reflects the quality of your financial management
- Regular progress control
- Timely delivery
- Open-minded and prompt communication with your auditor
- If in doubt or difficult field situation escalate immediately to your auditor

The **science** is very important, but reliable **financial accounting**, efficient **management of the audit process** and **professional communication** are also essential success factors!



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For further questions please do not hesitate to contact us...



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