



# GUIDE FOR APPLICANTS

## COLLABORATIVE PROJECT

### Two-stage submission process

***Annexes, specific to call:***

***Call identifier FP7-HEALTH-2012-INNOVATION-2***

*This part of the guide contains the annexes for the specific call and funding scheme shown above. It should be read in conjunction with the general part of the guide, published as a separate document, which contains the general information for applying to FP7 under this funding scheme.*

July 2011

# Annex 1:

## *Timetable and specific information for this call*

- The **work programme** provides the essential information for submitting a proposal to this call. It describes the content of the topics to be addressed, and details on how it will be implemented. The work programme is available on the CORDIS call page. The part giving the basic data on implementation (deadline, budget, additional conditions etc) is also posted as a separate document ("call fiche"). You must consult these documents.
- Indicative timetable for this call**

Publication of call	<i>20 July 2011</i>
Deadline for submission of stage one proposals	<i>27 September 2011, 17:00:00 Brussels time</i>
Evaluation of stage one proposals	<i>Finalised by 28 October 2011</i>
Letter to coordinators of successful stage one proposals; invitation to submit a full stage two proposal	<i>By 04 November 2011</i>
Coordinators informed of results of stage one proposals	<i>By end-November 2011</i>
Deadline for submission of stage two proposals	<i>13 December 2011, 17:00:00 Brussels time</i>
Evaluation of stage two proposals	<i>Finalised by beginning of February 2012</i>
Coordinators informed of results of stage two proposals	<i>February 2012</i>
Invitation letter to successful coordinators to launch grant agreement negotiations with Commission services	<i>February 2012</i>
Letter to unsuccessful applicants	<i>February/March 2012</i>
Signature of first grant agreements	<i>Mai/June 2012</i>

- Further information and help**

The Participant Portal and CORDIS call pages contain links to other sources that you may find useful in preparing and submitting your proposal. Direct links are also given where applicable.

## Call information

CORDIS call page and work programme <http://cordis.europa.eu/fp7/dc/index.cfm>  
Participant Portal <http://ec.europa.eu/research/participants/portal/>  
(select tab "FP7 calls")  
Self-Evaluation forms

## General sources of help:

The Commission's FP7 Enquiry service <http://ec.europa.eu/research/enquiries>  
National Contact Points <http://cordis.europa.eu/fp7/ncp.htm>  
National Contact Points in third countries [http://cordis.europa.eu/fp7/third-countries\\_en.html](http://cordis.europa.eu/fp7/third-countries_en.html)

## Contact person :

A list of contact details of Commission officers can be found on a separate document on the call page.]

## Specialised and technical assistance:

eFP7 Service Desk <http://ec.europa.eu/research/participants/portal/page/contactus>  
CORDIS help desk [http://cordis.europa.eu/guidance/helpdesk/home\\_en.html](http://cordis.europa.eu/guidance/helpdesk/home_en.html)  
EPSS Help desk [support@epss-fp7.org](mailto:support@epss-fp7.org)  
IPR help desk <http://www.ipr-helpdesk.org>  
Ethics help desk [http://cordis.europa.eu/fp7/get-support\\_en.html](http://cordis.europa.eu/fp7/get-support_en.html)

You may also wish to consult the following documents that can be found at  
[http://cordis.europa.eu/fp7/find-doc\\_en.html](http://cordis.europa.eu/fp7/find-doc_en.html)

## FP7 Legal basis documents generally applicable

- Decision on the Framework Programme
- Rules for Participation
- Specific Programmes
- Work Programmes

## Legal documents for implementation

- Rules for submission, evaluation, selection, award
- Standard model grant agreement
- Rules on verification of existence, legal status, operational and financial capacity

## Guidance documents

- Guidance Notes on Audit Certification Guide for beneficiaries Guide to Financial Issues
- Guide to IPR
- Checklist for the Consortium Agreement
- Negotiation Guidance Notes and Templates for Description of Work

## Other supporting information

- Brochure "The FP7 in Brief"
- European Charter for researchers and the Code of Conduct for their recruitment
- International cooperation
- Risk Sharing Financing Facility and the European Investment Bank

## Ethics Review

- Ethics check list
- Supporting documents

## Annex 2:

### ***Evaluation criteria and procedures to be applied for this call***

#### **1. General**

The evaluation of proposals is carried out by the Commission/agency with the assistance of independent experts.

Commission/agency staff ensures that the process is fair, and in line with the principles contained in the Commission's rules<sup>1</sup>.

Experts perform evaluations on a personal basis, not as representatives of their employer, their country or any other entity. They are expected to be independent, impartial and objective, and to behave throughout in a professional manner. They sign an appointment letter, including a declaration of confidentiality and absence of conflict of interest before beginning their work. Confidentiality rules must be adhered to at all times, before, during and after the evaluation.

In addition, an independent expert will be appointed by the Commission/agency to observe the evaluation process from the point of view of its working and execution. The role of the observer is to give independent advice to the Commission/agency on the conduct and fairness of the evaluation sessions, on the way in which the experts apply the evaluation criteria, and on ways in which the procedures could be improved. The observer will not express views on the proposals under examination or the experts' opinions on the proposals.

#### **2. Before the evaluation**

On receipt by the Commission/agency, proposals are registered and acknowledged and their contents entered into a database to support the evaluation process. At each stage, eligibility criteria for each proposal are also checked by Commission/agency staff before the evaluation begins. Proposals which do not fulfil these criteria will not be included in the evaluation.

For this call a proposal will only be considered eligible if it meets all of the following conditions:

The eligibility criteria below apply to both first and second stage proposals:

- It is received by the Commission/agency before the deadline given in the call fiche
- It involves at least the minimum number of participants given in the call fiche
- It is complete (i.e. both the requested administrative forms and the proposal description are present). To satisfy this condition, part B of the proposal must be readable, accessible and printable.
- The content of the proposal relates to the topic(s) and funding scheme(s), including any special conditions set out in the relevant parts of the work programme

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<sup>1</sup> Rules for submission of proposals, and the related evaluation, selection and award procedures (posted on CORDIS).

- For each funding scheme there are limits on the requested EU contribution (for details please refer to the Work programme and the topic you are applying to). **It is important to note that the upper funding limits will be applied as eligibility criteria so that proposals that do not respect these limits will be considered ineligible.**
- The additional eligibility criterion for SME-targeted collaborative projects requesting a certain percentage of the EU-funding going to SMEs<sup>2</sup> (for the exact condition please refer to the topic you are applying to).

Where maximum numbers of pages have been indicated for a section of the proposal, or for the proposal as a whole, the experts will be instructed to disregard any excess pages.

The Commission/agency establishes a list of experts capable of evaluating the proposals that have been received. The list is drawn up to ensure:

- A high level of expertise;
- An appropriate range of competencies;

Provided that the above conditions can be satisfied, other factors are also taken into consideration:

- An appropriate balance between academic and industrial expertise and users;
- A reasonable gender balance;
- A reasonable distribution of geographical origins;
- Regular rotation of experts

In constituting the lists of experts, the Commission/agency also takes account of their abilities to appreciate the industrial and/or societal as well as innovation dimension of the proposed work. Experts must also have the appropriate language skills required for the proposals to be evaluated.

Commission/agency staff allocates proposals to individual experts, taking account of the fields of expertise of the experts, and avoiding conflicts of interest.

### 3. Evaluation of proposals

The evaluation of a stage 2 proposal can involve experts that evaluated the corresponding stage 1 proposal as well as new experts.

At the beginning of the evaluation, experts will be briefed by Commission/agency staff, covering the evaluation procedure, the experts' responsibilities, the issues involved in the particular area/objective, and other relevant material (including the integration of the international cooperation dimension as well as the innovation dimension).

Each proposal will first be assessed independently by at least three experts.

The proposal will be evaluated against pre-determined evaluation criteria.

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<sup>2</sup> Where a certain necessary level of SME participation is specified in the call topic, SMEs need to be listed in the proposal also at stage 1 even though the SME status will only be analysed in depth for successful second stage proposals.

<b>Evaluation criteria applicable to Collaborative project proposals</b>		
<b>S/T QUALITY</b>	<b>IMPLEMENTATION</b>	<b>IMPACT</b>
<p>“Scientific and/or technological excellence (relevant to the topics addressed by the call)”</p> <ul style="list-style-type: none"> <li>• Soundness of concept, and quality of objectives</li> <li>• Progress beyond the state-of-the-art</li> <li>• Quality and effectiveness of the S/T methodology and associated work plan</li> </ul>	<p>“Quality and efficiency of the implementation and the management”</p> <ul style="list-style-type: none"> <li>• Appropriateness of the management structure and procedures</li> <li>• Quality and relevant experience of the individual participants</li> <li>• Quality of the consortium as a whole (including complementarity, balance)</li> <li>• Appropriateness of the allocation and justification of the resources to be committed (staff, equipment ...)</li> </ul>	<p>“Potential impact through the development, dissemination and use of project results”</p> <ul style="list-style-type: none"> <li>• Contribution, at the European [and/or international] level, to the expected impacts listed in the work programme under the relevant topic/activity</li> <li>• Appropriateness of measures for the dissemination and/or exploitation of project results, and management of intellectual property.</li> </ul>

**Stage 1 sub-criteria to be shown in bold**

Stage 1 proposals and Stage 2 proposals will be evaluated against the criteria and sub-criteria as indicated in the corresponding table above.

Only those proposals achieving all thresholds scores at stage 1 will be invited to submit a full stage 2 proposal.

The stage 2 evaluation of the full proposal is an independent evaluation against each of the criteria for that submission. It is not a complementary evaluation. Scores achieved by the stage 1 proposal are not taken into account at the stage 2 evaluation.

All proposals passing the evaluation thresholds will be retained at stage 1 (see the call fiche for this call in the work programme).

**Stage 1 proposals will be evaluated only against criteria 1 and 3 and those sub-criteria indicated in bold.**

**Stage 2 proposals will be evaluated against all criteria and all sub-criteria.**

**Only those proposals achieving all thresholds at stage 1 will be invited to submit a full stage 2 proposal.**

The stage 2 evaluation of the full proposal is an independent evaluation against each of the criteria for that submission. It is not a complementary evaluation. Scores achieved by the stage 1 proposal are not taken into account at the stage 2 evaluation.

Where topics have been specifically highlighted in the work programme as being research areas which are particularly well suited for international cooperation, the inclusion of a relevant third country partner or partners could add to the scientific and/or technological excellence of the project and/or lead to an increased impact of the research to be undertaken.

These aspects will be considered specifically during the evaluation of all topics concerned by International Cooperation. For further information see the topics concerned.]

Evaluation scores will be awarded for each of the three criteria, and not for the sub-criteria. The sub-criteria are issues which the expert should consider in the assessment of that criterion. They also act as reminders of issues to raise later during the discussions of the proposal.

For proposals failing to achieve a threshold for a criterion, the evaluation of the proposal will be stopped at the first criterion failing a threshold. Therefore for such proposals the ESR (evaluation summary report) will not contain marks and comments for the remaining criteria.

The relevance of a proposal will be considered in relation to the topic(s) of the work programme open in a given call, and to the objectives of a call. These aspects will be integrated in the application of the criterion "S/T quality", and the first sub-criterion under "Impact" respectively. When a proposal is partially relevant because it only marginally addresses the topic(s) of the call, or if only part of the proposal addresses the topic(s), this condition will be reflected in the scoring of the first criterion. Proposals that are clearly not relevant to a call ("out of scope") will be rejected on eligibility grounds.

The innovation dimension of a proposal will be evaluated under the evaluation criterion 'impact'.

Each criterion will be scored out of 5. Half marks can be given.

The scores indicate the following with respect to the criterion under examination:

- |     |   |
|-----|---|
| 0 - | <i>The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information</i> |
| 1 - | <i>Poor. The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.</i>                        |
| 2 - | <i>Fair. While the proposal broadly addresses the criterion, there are significant weaknesses.</i>                                |
| 3 - | <i>Good. The proposal addresses the criterion well, although improvements would be necessary.</i>                                 |

- 4 - *Very Good. The proposal addresses the criterion very well, although certain improvements are still possible.*
- 5 - *Excellent. The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.*

No weightings will be applied.

Thresholds will be applied to the scores as follows:

Evaluation criteria and **thresholds for stage 1** proposals:

	<i>Minimum threshold/Possible score</i>
S/T quality	4/5
Impact	4/5
Overall threshold required	8/10

Evaluation criteria and **thresholds for stage 2** proposals:

	<i>Minimum threshold/Possible score</i>
S/T quality	4/5
Implementation	3/5
Impact	4/5
Overall threshold required	12/15

Examples of the evaluation forms and reports that will be used by the experts in this call will be made available on CORDIS and on the Participant Portal

**Conflicts of interest:** Under the terms of the appointment letter, experts must declare beforehand any known conflicts of interest, and must immediately inform a Commission/agency staff member if one becomes apparent during the course of the evaluation. The Commission/agency will take whatever action is necessary to remove any conflict.

**Confidentiality:** The appointment letter also requires experts to maintain strict confidentiality with respect to the whole evaluation process. They must follow any instruction given by the Commission/agency to ensure this. Under no circumstance may an expert attempt to contact an applicant on his own account, either during the evaluation or afterwards.

#### 4. Individual evaluation

This part of the evaluation will be carried out on the premises of the experts concerned ("remotely").

At this first step the experts are acting individually; they do not discuss the proposal with each other, nor with any third party. The experts record their individual opinions in an Individual Evaluation Report (IER), giving scores and also comments against the evaluation criteria.

When scoring proposals, experts must *only* apply the above evaluation criteria.

Experts will assess and mark the proposal exactly as it is described and presented. They do not make any assumptions or interpretations about the project in addition to what is in the proposal.

Concise justifications will be given for each score. Recommendations for improvements to be discussed as part of a possible negotiation phase will be given to successful stage 2 proposals, if needed.

The experts will also indicate whether, in their view, the proposal raises research ethics or security issues.

Signature of the IER also entails a declaration that the expert has no conflict of interest in evaluating the particular proposal.

Scope of the call: It is possible that a proposal is found to be completely out of scope of the call during the course of the individual evaluation, and therefore not relevant. If an expert suspects that this may be the case, a Commission/agency staff member will be informed immediately, and the views of the other experts will be sought.

If the consensus view is that the main part of the proposal is not relevant to the topics of the call, the proposal will be withdrawn from the evaluation, and the proposal will be deemed ineligible.

## 5. Consensus meeting

Once all the experts to whom a proposal has been assigned have completed their IER, the evaluation progresses to a consensus assessment, representing their common views.

This entails a consensus meeting to discuss the scores awarded and to prepare comments.

The consensus discussion is moderated by a representative of the Commission/agency. The role of the moderator is to seek to arrive at a consensus between the individual views of experts without any prejudice for or against particular proposals or the organisations involved, and to ensure a confidential, fair and equitable evaluation of each proposal according to the required evaluation criteria.

The moderator for the group may designate an expert to be responsible for drafting the consensus report ("rapporteur"). The experts attempt to agree on a consensus score for each of the criteria that have been evaluated and suitable comments to justify the scores. Comments should be suitable for feedback to the proposal coordinator. Scores and comments are set out in a consensus report. They also come to a common view on the questions of scope, ethics and security.

If during the consensus discussion it is found to be impossible to bring all the experts to a common point of view on any particular aspect of the proposal, the Commission/agency may ask up to three additional experts to examine the proposal.

Ethics issues: If one or more experts have noted that there are ethics issues touched on by the proposal, the relevant box on the consensus report (CR) should be ticked and an Ethics Issues Report (EIR) should be completed stating the nature and type of ethics issues involved. Exceptionally for this issue, no consensus is required.

### Outcome of consensus

The outcome of the consensus step is the consensus report. This will be signed/approved (either on paper, or electronically) by all experts, or as a minimum, by the "rapporteur" and the moderator.

The moderator is responsible for ensuring that the consensus report reflects the consensus reached, expressed in scores and comments. In the case that it is impossible to reach a consensus, the report sets out the majority view of the experts but also records any dissenting views.

The Commission/agency will take the necessary steps to assure the quality of the consensus reports, with particular attention given to clarity, consistency, and appropriate level of detail. If important changes are necessary, the reports will be referred back to the experts concerned.

The signing of the consensus report completes the consensus step. At stage 1 all proposals at threshold will be invited to present a full proposal for stage 2, therefore no panel meetings are needed.

#### Evaluation of a resubmitted proposal

In the case of proposals that have been submitted previously to the Commission/agency, the moderator gives the experts the previous evaluation summary report (see below) at the consensus stage. If necessary, the experts will be required to provide a clear justification for their scores and comments should these differ markedly from those awarded to the earlier proposal.

### **6. Panel review (only applied at stage 2)**

This is the final step involving the independent experts. It allows them to formulate their recommendations to the Commission/agency having had an overview of the results of the consensus step.

The main task of the panel is to examine and compare the consensus reports in a given area, to check on the consistency of the marks applied during the consensus discussions and, where necessary, propose a new set of scores.

The panel comprises experts involved at the consensus step, new experts and /or a mixture of the two. Several panels will cover the different indicative budget lines of this call.

The tasks of the panel will also include:

- reviewing cases where a minority view was recorded in the consensus report
- recommending a priority order for proposals with the same consensus score;  
If necessary, the panel will determine a priority order for proposals which have been awarded the same score within a ranked list. Whether or not such a prioritisation is carried out will depend on the available budget or other conditions set out in the call fiche. The following approach will be applied successively for every group of *ex aequo* proposals requiring prioritisation, starting with the highest scored group, and continuing in descending order:
  - (i) Proposals that address topics not otherwise covered by more highly-rated proposals, will be considered to have the highest priority.
  - (ii) These proposals will themselves be prioritised according to the scores they have been awarded for the criterion *scientific and/or technological excellence*. When these scores are equal, priority will be based on scores for the criterion *impact*. If necessary, any further prioritisation will be based on other appropriate characteristics, to be decided by the panel, related to the contribution of the proposal to the European Research Area and/or general objectives mentioned in the work programme (e.g. presence of SMEs, international co-operation, public engagement).

(iii) The method described in (ii) will then be applied to the remaining *ex aequos* in the group.

- making recommendations on possible clustering or combination of proposals.

The panel is chaired by the Commission/agency. The Commission/agency will ensure fair and equal treatment of the proposals in the panel discussions. A panel rapporteur will be appointed to draft the panel's advice.

The outcome of the panel meeting is a report recording, principally:

- An evaluation summary report (ESR) for each proposal, except for successful stage 1 proposals, including, where relevant (at stage 2 only), a report of any ethics issues raised and any security considerations;
- A list of proposals passing all thresholds, along with a final score for each proposal passing the thresholds and the panel recommendations for priority order per indicative budget as listed in the call fiche.
- A list of evaluated proposals having failed one or more thresholds;
- A list of any proposals having been found ineligible during the evaluation by experts;
- A summary of any deliberations of the panel; the report may contain multiple lists accordingly according to the different indicative budget lines.

The panel report is signed by at least three panel experts, including the panel rapporteur and the chairperson.

Following the final scoring and ranking by experts, the Commission/agency will apply the following rules (which are set out in the work programme for this call):

- Maximum one proposal per topic
- *any other rules in the work programme*

## 7. Ethics Review of project proposals

An ethics review of above-threshold proposals may be organised by the Commission/agency. The Ethics Review is carried out by independent experts with a special expertise on ethics. Reviewing research projects on ethical grounds at the EU level is a legal requirement under FP7. The Review evaluates several aspects of the design and methodology of the proposed research such as intervention on humans, animal welfare, data protection issues, terms of participation of children, vulnerable populations and dual use.

The Panel drafts an Ethics Review Report that summarises its opinion on the ethical soundness of the project proposal under consideration. The requirements put forward by the Panel are taken into account in any subsequent negotiations on the grant agreement, and may lead to obligatory provisions in the conduct of the research.

The Ethics Review process is described in detail in the Rules for submission, evaluation, selection and award procedures<sup>3</sup>

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<sup>3</sup> COMMISSION DECISION of 28 February 2011

amending Decision C(2008) 4617 related to the rules for proposals submission, evaluation, selection and award procedures for indirect actions under the Seventh Framework Programme of the European Community for research, technological development and demonstration activities (2007-2013) and under the Seventh Framework Programme of the European Atomic Energy Community (Euratom) for nuclear research and training activities (2007-2011)

(Text with EEA relevance)

(2011/161/EU, Euratom)

## Annex 3:

### ***Instructions for completing "Part A" of the proposal***

Proposals in this call must be submitted electronically, using the Commission/agency's Electronic Proposal Submission System (EPSS). The procedure is given in section 3 of this guide.

In Part A you will be asked for certain administrative details that will be used in the evaluation and further processing of your proposal. Part A forms an integral part of your proposal. Details of the work you intend to carry out will be described in Part B (annex 4).

Section A1 gives a snapshot of your proposal, section A2 concerns you and your organisation, while section A3 deals with money matters.

Completion of Part A at Stage 1 is a relatively simple process involving only the coordinator. Direct input from other partners is not required at stage 1

Please note:

#### **At stage 1:**

- Only the coordinator completes the A-forms (A1, A2 and A3)
- In form A3, only a single set of budget figures and the corresponding requested EU funding is required for the whole project. These figures should represent the total project budget for **all** partners and should be submitted against the coordinator. (See guidance in section A3 below). The figures should match the totals presented in the budget table in Part B of the stage 1 proposal.
- Do not complete additional A2 and A3 forms for the other partners

#### **At stage 2:**

- The coordinator fills in sections A1 and A3.
- The participants already identified at the time of proposal submission (including the coordinator) each fill in their respective section A2.
- Subcontractors should not fill in section A2 and should not be listed separately in section A3.
- The estimated budget planned for any future participants (not yet identified at the time of the proposal) is not shown separately in form A3 but should be added to the coordinator's budget. Their role, profile and tasks are described in Part B of the proposal.

Check that your budget figures are correctly entered in Part A. Make sure that:

- *Numbers are always rounded to the nearest whole number*
- *All costs are given in Euros. Do not express your costs in thousands of Euros ("KEUROS") etc. this can affect decisions on the eligibility of your proposal*
- *You have inserted zeros ("0") if there are no costs, or if no funding is requested. Do not leave blanks*
- *Costs do not include value added tax.*

**Note:**

**The following notes are for information only. They should assist you in completing Part A of your proposal. On-line guidance will also be available. The precise questions and options presented on EPSS may differ slightly from these below.**

**COLLABORATIVE PROJECTS**

<b>Section A1: Summary</b>	
<b>Proposal Acronym</b>	<p>The short title or acronym will be used to identify your proposal efficiently in this call. It should be of <u>no more than 20 characters</u> (use standard alphabet and numbers only; no symbols or special characters please).</p> <p>The same acronym should appear on each page of Part B of your proposal.</p>
<b>Collaborative Projects</b>	For each type of Collaborative Projects, please refer to the work programme.
<b>Proposal Title</b>	The title should be <u>no longer than 200 characters</u> and should be understandable to the non-specialist in your field.
<b>Duration in months</b>	Insert the estimated duration of the project in full months.
<b>Call (part) identifier</b>	<p>[pre-filled]</p> <p>The call identifier is the reference number given in the call or part of the call you are addressing, as indicated in the publication of the call in the Official Journal of the European Union, and on the call page. A call identifier looks like this: <i>FP7-KBBE-2008-1</i></p>
<b>Topic code(s) most relevant to your proposal</b>	<p>Please refer to the topic codes /objectives listed in the work programme call fiche.</p> <p>All activities and topics of FP7 have been assigned unique codes, which are used in the processing of data on proposals and subsequent contracts. The codes are organised hierarchically.</p> <p>The choice of the first topic code will be limited in the drop-down menu to one of the topics open in this call. Select the code corresponding to the topic most relevant to your proposal.</p> <p>The choice for the second code is also limited to topics open in the call in question. Enter a second code if your proposal also addresses another of these. Select 'none' if this is not the case.</p> <p>Select a third code if your proposal is also relevant to another theme. This time, the available codes will simply correspond to broad themes. Select 'none' if this is not the case.</p>
<b>Free Keywords</b>	<p>Please enter a number of keywords that you consider sufficient to characterise the scope of your proposal.</p> <p>There is <u>a limit of 100 characters</u>.</p>
<b>Abstract</b>	<p>The abstract should, at a glance, provide the reader with a clear understanding of the objectives of the proposal, how they will be achieved, and their relevance to the Work Programme. This summary will be used as the short description of the proposal in the evaluation process and in communications to the programme management committees and other interested parties. It must therefore be short and precise and should not contain confidential information. Please use plain typed text, avoiding formulae and other special characters. <b>If the proposal is written in a language other than English, please include an English version of the proposal abstract in Part B.</b></p> <p>There is <u>a limit of 2000 characters</u>.</p>
<b>Similar proposals or signed contracts</b>	A 'similar' proposal or contract is one that differs from the current one in minor ways, and in which some of the present consortium members are involved.

<b>Section A2/ Participants (Only the coordinator should complete this section at stage 1)</b>	
<b>Participant number</b>	The number allocated by the consortium to the participant for this proposal. The <b>co-ordinator</b> of a proposal is always <b>number one</b> .
<b>Participant Identification Code</b>	The Participant Identification Code (PIC) enables organisations to take advantage of the Participant Portal. Organisations who have received a PIC from the Commission are encouraged to use it when submitting proposals. By entering a PIC, parts of section A2 will be filled in automatically. An online tool to search for existing PICs and the related organisations is available at <a href="http://ec.europa.eu/research/participants/portal">http://ec.europa.eu/research/participants/portal</a> . Organisations not yet having a PIC are strongly encouraged to self-register (at <a href="http://ec.europa.eu/research/participants/portal">http://ec.europa.eu/research/participants/portal</a> ) before submitting the proposal and insert in section A2 the temporary PIC received at the end of the self-registration.
<b>Legal name</b>	<p><b>For Public Law Body</b>, it is the name under which your organisation is registered in the Resolution text, Law, Decree/Decision establishing the Public Entity, or in any other document established at the constitution of the Public Law Body;</p> <p><b>For Private Law Body</b>, it is the name under which your organisation is registered in the national Official Journal (or equivalent) or in the national company register.</p> <p><b>For a natural person</b>, it is e.g. Mr Adam JOHNSON, Mrs Anna KUZARA, and Ms Alicia DUPONT.</p>
<b>Organisation Short Name</b>	<p>Choose an abbreviation of your Organisation Legal Name, only for use in this proposal and in all relating documents.</p> <p>This short name should not be more <u>than 20 characters</u> exclusive of special characters (./;...), e.g. CNRS and not C.N.R.S. It should be preferably the one commonly used, e.g. IBM and not Int.Bus.Mac.</p>
<b>Legal address</b>	<p>For Public and Private Law Bodies, it is the address of the entity's Head Office.</p> <p>For Individuals it is the Official Address.</p> <p>If your address is specified by an indicator of location other than a street name and number, please insert this instead under the "street name" field and "N/A" under the "number" field.</p>
<b>Non-profit organisation</b>	Non-profit organisation is a legal entity qualified as such when it is recognised by national or, international law.
<b>Public body</b>	Public body means any legal entity established as such by national law, and international organisations.
<b>Research organisation</b>	Research organisation means a legal entity established as a non-profit organisation which carries out research or technological development as one of its main objectives.
<b>NACE code</b>	<p><b>NACE</b> means "<u>Nomenclature des Activités économiques dans la Communauté Européenne</u>".</p> <p>Please select <b>one</b> activity from the list that <b>best</b> describes your professional and economic ventures. If you are involved in more than one economic activity, please select the <b>one</b> activity that is <b>most</b> relevant in the context of your contribution to the proposed project. For more information on the methodology, structure and full content of NACE (rev. 1.1) classification please consult EUROSTAT at:</p> <p><a href="http://ec.europa.eu/eurostat/ramon/nomenclatures/index.cfm?TargetUrl=LST_CLS_DLD&amp;StrNom=NACE_1_1&amp;StrLanguageCode=EN&amp;StrLayoutCode=HIERARCHIC">http://ec.europa.eu/eurostat/ramon/nomenclatures/index.cfm?TargetUrl=LST_CLS_DLD&amp;StrNom=NACE_1_1&amp;StrLanguageCode=EN&amp;StrLayoutCode=HIERARCHIC</a> .</p>

<b>Small and Medium-Sized Enterprises (SMEs)</b>	<p>SMEs are micro, small and medium-sized enterprises within the meaning of Recommendation 2003/361/EC in the version of 6 May 2003. The full definition and a guidance booklet can be found at <a href="http://ec.europa.eu/enterprise/enterprise_policy/sme_definition/index_en.htm">http://ec.europa.eu/enterprise/enterprise_policy/sme_definition/index_en.htm</a></p> <p>To find out if your organisation corresponds to the definition of an SME you can use the on-line tool at <a href="http://ec.europa.eu/research/sme-techweb/index_en.cfm">http://ec.europa.eu/research/sme-techweb/index_en.cfm</a></p>
<b>Dependencies with (an) other participant(s)</b>	<p>Two participants (legal entities) are dependent on each other where there is a controlling relationship between them:</p> <ul style="list-style-type: none"> <li>– A legal entity is under the same direct or indirect control as another legal entity (<b>SG</b>);</li> <li>or</li> <li>– A legal entity directly or indirectly controls another legal entity (<b>CLS</b>);</li> <li>or</li> <li>– A legal entity is directly or indirectly controlled by another legal entity (<b>CLB</b>).</li> </ul> <p><b>Control:</b> Legal entity A controls legal entity B if:</p> <ul style="list-style-type: none"> <li>– A, directly or indirectly, holds more than 50% of the nominal value of the issued share capital or a majority of the voting rights of the shareholders or associates of B,</li> <li>or</li> <li>– A, directly or indirectly, holds in fact or in law the decision-making powers in B.</li> </ul> <p>The following relationships between legal entities shall not in themselves be deemed to constitute controlling relationships:</p> <p>(a) the same public investment corporation, institutional investor or venture-capital company has a direct or indirect holding of more than 50 % of the nominal value of the issued share capital or a majority of voting rights of the shareholders or associates;</p> <p>(b) the legal entities concerned are owned or supervised by the same public body.</p>
<b>Character of dependence</b>	<p>According to the explanation above, please insert the appropriate abbreviation according to the list below to characterise the relation between your organisation and the other participant(s) you are related with:</p> <ul style="list-style-type: none"> <li>• <b>SG</b>: Same group: if your organisation and the other participant are controlled by the same third party;</li> <li>• <b>CLS</b>: Controls: if your organisation controls the other participant;</li> <li>• <b>CLB</b>: Controlled by: if your organisation is controlled by the other participant.</li> </ul>
<b>Contact point</b>	<p>It is the main scientist or team leader in charge of the proposal for the participant. For participant number 1 (the coordinator), this will be the person the Commission/agency will contact concerning this proposal (e.g. for additional information, invitation to hearings, sending of evaluation results, convocation to negotiations).</p>
<b>Title</b>	<p>Please choose one of the following: Prof., Dr., Mr., Mrs, Ms.</p>
<b>Sex</b>	<p>This information is required for statistical and mailing purposes. Indicate F or M as appropriate.</p>
<b>Phone and fax numbers</b>	<p>Please insert the full numbers including country and city/area code. Example +32-2-2991111.</p>
<b>Section A3/Budget</b>	

<p><b>Stage 1 of a two-stage process</b></p>	<p><b>A simplified version of the budget is all that needs to be submitted here at stage 1 of a two-stage process.</b></p> <p>This simplified version summarises the totals and the requested EU funding which are also presented in the budget table in Part B of the stage 1 submission.</p> <p>For each Type of Activity, enter the total anticipated costs against the first cost heading (i.e. Coordinator's "Personnel Costs"). It is not necessary at stage 1 to make any entry against "Subcontracting", "Other direct" or "Indirect Costs". For each Type of Activity, enter the Requested EU Contribution for the full proposal.</p> <p>The following instructions in this table elaborate the requirements for completing Section A3 of a stage 2 proposal.</p>
<p><b>Indirect Costs</b></p>	<p>Indirect costs are all those eligible costs which cannot be identified by the participant as being directly attributed to the project but which can be identified and justified by its accounting system as being incurred in direct relationship with the eligible direct costs attributed to the project. They may not include any eligible direct costs.</p>
<p><b>Method of calculating indirect costs</b></p>	<p><b>Summary description (as displayed on EPSS)</b></p> <ul style="list-style-type: none"> <li>• Participants who have an analytical accounting system that can identify and group their indirect costs in accordance with the eligibility criteria (e.g. exclude non-eligible costs) must report their <b>actual indirect costs</b> (or choose the 20% flat rate option referred to below).</li> <li>• For the purpose of calculating the actual indirect costs, a participant is allowed to use a <b>simplified method</b> of calculation of its full indirect eligible costs.</li> <li>• Optionally, participants may opt for a <b>flat rate</b> for indirect costs of <b>20%</b> of the direct costs (minus subcontracting and third party costs not incurred on the premises of the participant).</li> <li>• A specific <b>flat rate of 60%</b> of the direct costs is foreseen for <b>non-profit public bodies, secondary and higher education establishments, research organisations and SMEs</b>, which are unable to identify with certainty their real indirect costs for the project when participating in funding schemes which include research and technological development and demonstration activities.</li> </ul> <p>For <b>Coordination and Support actions</b>, whichever method is used, the reimbursement of indirect eligible costs may not exceed 7% of the direct eligible costs, excluding the direct eligible costs for subcontracting and the costs of reimbursement of resources made available by third parties which are not used on the premises of the participant.</p> <p><b>Further guidance</b></p> <p>In FP7 all departments, faculties or institutes which are part of the same legal entity must use the same system of cost calculation (unless a special clause providing for a derogation for a particular department/institute is included in the grant agreement). Under FP7, there are no cost reporting models.</p> <p>1. Participants which have an analytical accounting system that can identify and group their indirect costs (pool of costs) in accordance with the eligibility criteria (e.g. exclude non-eligible costs) must report their <b>actual indirect costs</b> (or choose the 20% flat rate option under 2. below). This method is the same as the "full cost" model used in previous Framework Programmes.</p> <p>For the purpose of calculating the actual indirect costs, a participant is allowed to use a <b>simplified method</b> of calculation of its full indirect eligible costs. The simplified method is a way of declaring indirect costs which applies to organisations which do not aggregate their indirect costs at a detailed level (centre, department), but can aggregate their indirect costs <b>at the level of the legal entity</b>.</p> <p>The simplified method can be used if the organisation does not have an accounting system with a detailed cost allocation. The method has to be in accordance with their usual accounting and management principles and practices; it does not involve necessarily the introduction of a new method just for FP7 purposes. Participants are allowed to use it, provided this simplified approach is based on actual costs derived from the financial accounts of the last closed accounting year.</p> <p>There is no "standard model"; each legal entity will use its own system. The minimum requirements for it to be considered a simplified method for FP7 purposes are the following:</p> <ul style="list-style-type: none"> <li>- the system must allow the participant to identify and remove its direct ineligible costs (VAT, etc.);</li> <li>- it must at least allow for the allocation of the overheads at the level of the legal entity to the individual projects by using a fair "driver" (e.g. total productive hours);</li> <li>- the system applied and the costs declared according to it should follow the normal accounting principles and practices of the participant. Therefore, if the system used</li> </ul>

<p>by a participant is more "refined" than the "minimum" requirements mentioned here, it is that system which should be used when declaring costs.</p> <p><i>Example: if a participant's accounting system distinguishes between different overhead rates according to the type of activity (research, teaching...), then the overheads declared in an FP7 grant agreement should follow this practice and refer only to the concerned activities (research, demonstration...)</i></p> <p>The simplified method does not require previous registration or certification by the Commission.</p> <p>2. Optionally, participants may opt to declare their actual direct costs plus a <b>flat rate</b> for indirect costs of 20% of the direct costs (minus subcontracting and third party costs not incurred on the premises of the participant). This flat rate is open to any participant whatever the accounting system it uses. Accordingly, when this option is chosen, there is no need for certification of the indirect costs, only of the direct ones.</p> <p>3. Also, a <b>specific flat rate</b> is provided for certain types of organisations.</p> <p>The use of this flat rate is subject to three cumulative conditions :</p> <p>(i) Status of the organisation</p> <p>The flat rate is reserved to:</p> <ul style="list-style-type: none"> <li>- non-profit public bodies</li> <li>- secondary and higher education establishments</li> <li>- research organisations</li> <li>- SMEs</li> </ul> <p>(ii) Accounting system of the organisation</p> <p>The flat rate provided for organisations which are unable to identify with certainty their real indirect costs for the project. How will it be proved that an organisation is unable to identify with certainty their real indirect costs for the project? The participant (for example, an SME) does not have to change its accounting system or its usual accounting principles. If its accounting system can identify overall overheads but does not allocate them to project costs, then the participant can use this flat rate if the other conditions are fulfilled.</p> <p><i>Example:</i>  <i>A University, which in FP6 has used the "additional cost" basis because its accounting system did not allow for the share of their direct and indirect costs to the project to be distinguished may under FP7:</i></p> <ul style="list-style-type: none"> <li>- either opt for the 60% flat rate, or</li> <li>- introduce a cost accounting system "simplified method" by which a basic allocation per project of the overhead costs of the legal entity will be established, or</li> <li>- introduce a full analytical accounting system.</li> </ul> <p>Following this, an organisation which used the "full cost" model under the Sixth Framework Programme is presumed to be in a situation to be able to identify the real indirect costs and allocate them to the projects. Accordingly, this organisation would not in principle be able to opt for the 60% flat rate for FP7.</p> <p>An organisation which can identify the real indirect costs but does not have a system to allocate these indirect costs can opt for this 60% flat rate. The choice of this specific flat rate lies within the responsibility of the participant. If a subsequent audit shows that the above-mentioned cumulative conditions are not fulfilled, all projects where this participant is involved might be reviewed.</p> <p>(iii) Type of funding scheme</p> <p>The flat rate is reserved to funding schemes which include research and technological development and demonstration activities: Network of Excellence and Collaborative projects (including research for the benefit of specific groups – in particular SMEs). The basis for the calculation of the flat rate excludes the costs for subcontracting and the costs of resources made available by third parties which are not used on the premises of the participant because in these two cases, the indirect costs are not incurred by the participant but by the subcontractor or the third party. When a participant opts for the specific flat rate of 60 % for its first participation under FP7 it can opt afterwards for the actual indirect costs system for subsequent participations. This change does not affect previous grant agreement. After this change, this organisation cannot opt again for a flat rate system (either 60% or 20% flat rate).</p>
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	<div style="text-align: center; background-color: #000080; color: white; padding: 5px; border: 1px solid black;"><b>Indirect Costs - Decision Tree</b></div> <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <p>Do either of these conditions apply? (1) your organisation possesses an analytical accounting system, or (2) you will declare overhead rates using a simplified method</p> </div> <div style="display: flex; justify-content: space-around; align-items: center; margin: 10px 0;"> <div style="text-align: center;"> <p>YES</p> </div> <div style="text-align: center;"> <p>No</p> </div> </div> <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <p>Real indirect costs or costs calculated using a simplified method</p> </div> <div style="text-align: center; border: 1px solid black; padding: 2px; margin: 5px 0;">or</div> <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <p>20% of total direct eligible costs (1)</p> </div> <div style="text-align: center; border: 1px solid black; padding: 2px; margin: 5px 0;">or</div> <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <p><b>60% of total direct eligible costs (1), for :</b></p> <ul style="list-style-type: none"> <li>- Non-profit public bodies, secondary and higher education establishments, research organisations and SMEs</li> <li>- When participating in funding schemes which include research and technological development</li> </ul> </div> <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <p><b>Coordination and support actions :</b> In any case Maximum 7% of the direct eligible costs (1)</p> </div> <p><i>(1) excluding direct eligible costs for subcontracting and the costs of reimbursement of resources made available by third parties which are not used on the premises of the beneficiary</i></p>
<p><b>International Cooperation Partner Country (ICPC)</b></p>	<p>International Cooperation Partner Country means a third country which the Commission classifies as a low-income, lower-middle income or upper-middle-income country and which is identified as such in Annex I to the work programmes.</p>
<p><b>Lump sum funding method</b></p>	<p>Legal entities established in an ICPC may opt for lump sums. In that case the contribution is based on the amounts shown below, multiplied by the total number of person-years for the project requested by the ICPC legal entity.</p> <ul style="list-style-type: none"> <li>• Low-income ICPC: 8,000 Euro/researcher/year</li> <li>• Lower middle income ICPC: 9,800 Euro/researcher/year</li> <li>• Upper middle income ICPC 20,700 Euro/researcher/year</li> </ul> <p>The maximum EU contribution is calculated by applying the normal upper funding limits shown under "requested EU contribution". This amount is all inclusive, covering support towards both the direct and the indirect costs.</p> <p>More information on ICPC lump sums can be found in the section II.18 of the "Guide to financial issues" <a href="http://cordis.europa.eu/fp7/find-doc_en.html">http://cordis.europa.eu/fp7/find-doc_en.html</a> or on the Participant Portal <a href="http://ec.europa.eu/research/participants/portal/page/home">http://ec.europa.eu/research/participants/portal/page/home</a></p>

<p><b>Type of Activity</b></p>	<ul style="list-style-type: none"> <li>• <b>RTD and innovation activities</b> means activities directly aimed at creating new knowledge, new technology, and products including scientific coordination.</li> <li>• <b>Demonstration activities</b> means activities designed to prove the viability of new technologies that offer a potential economic advantage, but which cannot be commercialised directly (e.g. testing of product like prototypes).</li> <li>• <b>Other activities</b> means any specific activities not covered by the above mentioned types of activity such as training, coordination, networking and dissemination (including publications). These activities should be specified in the proposal Part B.</li> </ul> <p><b>Management activities</b> are part of the other activities. They include the maintenance of the consortium agreement, if it is obligatory, the overall legal, ethical, financial and administrative management including for each of the participants obtaining the certificates on the financial statements or on the methodology, the implementation of competitive calls by the consortium for the participation of new participants and, any other management activities foreseen in the proposal except coordination of research and technological development activities.</p>
<p><b>Personnel costs</b></p>	<p>Participants may opt to declare average personnel costs if these fulfil the four acceptability criteria defined by the Commission in its Decision of 24th January 2011 on the three simplification measures for FP7 (<a href="ftp://ftp.cordis.europa.eu/pub/fp7/docs/c-2011-174-final_en.pdf">ftp://ftp.cordis.europa.eu/pub/fp7/docs/c-2011-174-final_en.pdf</a>). Detailed explanation can be found in the FP7 Guide to Financial Issues (<a href="ftp://ftp.cordis.europa.eu/pub/fp7/docs/financialguide_en.pdf">ftp://ftp.cordis.europa.eu/pub/fp7/docs/financialguide_en.pdf</a>).</p> <p>For the particular case of personnel costs to be claimed by SME owners and natural persons not receiving a salary, the Commission has set up a mandatory flat rate system. Detailed information on this flat-rate system can be found in the FP7 Guide to Financial Issues (<a href="ftp://ftp.cordis.europa.eu/pub/fp7/docs/financialguide_en.pdf">ftp://ftp.cordis.europa.eu/pub/fp7/docs/financialguide_en.pdf</a>).</p>
<p><b>Sub-contracting</b></p>	<p>A subcontractor is a third party which has entered into an agreement on business conditions with one or more participants, in order to carry out part of the work of the project without the direct supervision of the participant and without a relationship of subordination.</p> <p>Where it is necessary for the participants to subcontract certain elements of the work to be carried out, the following conditions must be fulfilled:</p> <ul style="list-style-type: none"> <li>- subcontracts may only cover the execution of a limited part of the project;</li> <li>- recourse to the award of subcontracts must be duly justified in Part B of the proposal having regard to the nature of the project and what is necessary for its implementation;</li> <li>- recourse to the award of subcontract by a participant may not affect the rights and obligations of the participants regarding background and foreground;</li> <li>-</li> <li>- Part B of the proposal must indicate the task to be subcontracted and an estimation of the costs;</li> </ul> <p>Any subcontract, the costs of which are to be claimed as an eligible cost, must be awarded according to the principles of best value for money (best price-quality ratio), transparency and equal treatment. Framework contracts between a participant and a subcontractor, entered into prior to the beginning of the project that are according to the participant's usual management principles may also be accepted.</p> <p>Participants may use external support services for assistance with minor tasks that do not represent per se project tasks as identified in Part B of the proposal.</p> <p>If applicable, actual direct costs and real overhead costs of third parties that make available to the proposal resources otherwise unavailable within the consortium, can also be included under the category of subcontracting costs (provided that these costs are not related to proposal's core tasks).</p>
<p><b>Other direct costs</b></p>	<p>Means direct costs not covered by the above mentioned categories of costs.</p>

<b>Total Budget</b>	<p><i>Note: The "total budget" <b>is not</b> the requested EU contribution.</i></p> <p>A sum of all the eligible costs, under the respective types of activity.</p>
<b>Requested EU contribution</b>	<p>The requested EU contribution shall be determined by applying the upper funding limits indicated below, per activity and per participant to the costs accepted by the Commission/agency, or to the flat rates or lump sums.</p> <p><b>Maximum reimbursement rates of eligible costs</b></p> <ul style="list-style-type: none"> <li>• <b>Research and technological development = 50% or 75%*</b></li> <li>• <b>Demonstration activities = 50%</b></li> <li>• <b>Other activities (including management) = 100%</b></li> </ul> <p>(*) For participants that are non profit public bodies, secondary and higher education establishments, research organisations and SMEs.</p>
<b>Total Receipts</b>	<p><i>Note: The term "receipts" <b>is not</b> the requested EU contribution.</i></p> <p>Receipts of the project may arise from:</p> <p>a) Financial transfers or contributions in kind free of charge to the participant from third parties:</p> <ol style="list-style-type: none"> <li>i. shall be considered a receipt of the project if they have been contributed by the third party specifically to be used on the project.</li> <li>ii. shall <u>not</u> be considered a receipt of the project if their use is at the management discretion of the participant.</li> </ol> <p>b) Income generated by the project:</p> <ol style="list-style-type: none"> <li>i. shall be considered receipts for the participant when generated by actions undertaken in carrying out the project and from the sale of assets purchased under the grant agreement up to the value of the cost initially charged to the project by the participant;</li> <li>ii. shall <u>not</u> be considered a receipt for the participant when generated from the use of foreground resulting from the project.</li> </ol> <p>The EU financial contribution may not have the purpose or effect of producing a profit for the participants. For this reason, the total requested EU funding plus receipts cannot exceed the total eligible costs.</p>

## Annex 4:

### *Instructions for drafting "Part B" of the proposal*

#### **Collaborative Project (two-stage submission)**

A description of this funding scheme is given in section 2 of this Guide for Applicants. Please examine this carefully before preparing your proposal.

This annex provides a template to help you structure your proposal. It will help you present important aspects of your planned work in a way that will enable the experts to make an effective assessment against the evaluation criteria (see annex 2). Sections 1, 2 and 3 each correspond to an evaluation criterion. The sub-sections (1.1, 1.2 etc.) correspond to the sub-criteria.

**IMPORTANT: Page limits:** at both stages, remember to keep to the page limits where these are specified.

The minimum font size allowed is 11 points. The page size is A4, and all margins (top, bottom, left, right) should be at least 15 mm (not including any footers or headers).

Please remember that it is up to you to verify that you conform to page limits. There is no automatic check in the system!

Ensure that the font type chosen leads to clearly readable text (eg. Arial or Times New Roman).

As an indication, such a layout should lead to a maximum of between 5000 and 6000 possible characters per page (including spaces).

The Commission/agency will instruct the experts to disregard any excess pages.

Even where no page limits are given, or where limits are only recommended, it is in your interest to keep your text concise since over-long proposals are rarely viewed in a positive light by experts.

Distinct templates for stage 1 and stage 2 proposals are given below. Even when preparing a stage 1 proposal, you are advised to also read the stage 2 template in order to acquaint yourself with the requirements for a full proposal.

## ***Instructions for drafting "Part B" of the stage 1 proposal***

This annex provides a template to help you to structure your proposal. It will help you to present important aspects of your planned work in a way that will enable the experts to make an effective assessment against the evaluation criteria (see annex 2). Sections 1 and 2 each correspond to an evaluation criterion. The sub-sections (1.1, 1.2 etc.) correspond to the sub-criteria.

A description of the funding scheme is given in section 2 of this Guide for Applicants. Please examine this carefully before preparing your proposal.

**IMPORTANT: Page limits:** remember to keep to the page limits as specified.

The minimum font size allowed is 11 points. The page size is A4, and all margins (top, bottom, left, right) should be at least 15 mm (not including any footers or headers).

**Please remember that it is up to you to verify that you conform to the page limits. There is no automatic check in the system!**

Make sure that the font type chosen leads to clearly readable text (e.g. Arial or Times New Roman).

As an indication, this layout should lead to between 5000 and 6000 maximum possible characters per page (including spaces).

The Commission will instruct the experts to disregard any excess pages.

Distinct templates for stage 1 and stage 2 proposals are given below. Even when preparing a stage 1 proposal, you are advised to also read the stage 2 template in order to acquaint yourself with the requirements for a full proposal.

## Template for a B part of a stage 1 proposal

*The maximum combined length for sections 1 and 2 is **THREE** pages. The cover page, the participant list, the budget table and the table of contents (see below) do not count toward the page limits specified for stage 1.*

At stage 1, all elements of the proposal will be evaluated against the two applicable criteria (Scientific and Technological Quality and Impact).

**Cover Page stage 1**

Proposal full title:

Proposal acronym:

Type of funding scheme:

Collaborative Project

Work programme topics addressed:

(if more than one, indicate their order of importance to the project)

Name of the coordinating person:

List of participants:

List **all the expected members of your consortium**. The minimum (3) number of participants constitute the eligibility conditions and must be named, otherwise your proposal will be considered ineligible<sup>1</sup>.

Participant no.	Participant legal name	Country	Organisation type*	Role(s) in consortium, name of the scientific person in charge, expertise, capacity and resources to achieve the objectives
1 (Coordinator)				
2				
3				
..				
..				

\* For example, SME, industry, research organisation, university, hospital, patient organisation, etc.

Please indicate the estimated budget for the proposed work as accurately as possible. The figures entered here will be checked against any eligibility criteria appropriate to stage 1 (see annex 2).

Estimated budget						
Participant no.	RTD activities	Demonstration	Management	Other activities	Total costs	EU contribution
1						
2						
3						
..						
..						
<b>Total eligible costs</b>						
<b>Requested EU contribution</b>						
Requested EU contribution for SMEs in % of the total requested, if applicable						

The total eligible costs and the requested EU contribution appearing in the table above should be submitted as the coordinator's costs in Form A3 of the submission (see annex 3, section A3).

<sup>1</sup> As 50 % of the requested EU funding is required to go to SMEs, SMEs need to be listed in the two tables. The SME status will only be analysed in depth for successful second stage proposals.

**Table of Contents**

**Please give a table of contents, including page numbers.**

**Stage 1 proposal content (maximum 3 pages for section 1 and 2 together)****1: Scientific and/or technical quality, relevant to the topics<sup>1</sup> addressed by the call****1.1 Concept and objectives**

What are the main ideas that led you to propose this work?

Briefly describe the proposed S&T objectives, the research design and the background information to indicate the soundness of the concept. Show how they relate to the topic addressed. **The objectives should be those achievable and verifiable within the project duration, not through subsequent development.** They should be stated in a measurable and verifiable form, including through the milestones that should be indicated under section 1.3 below. SME participants should carry out activities to validate and exploit the research results.

**1.2 Innovative character in relation to the state-of-the-art**

Summarise the potential results, and the advance and innovative developments that the proposed project would bring to the area concerned.

**1.3 Outline work plan**

Present an overview of the work plan including milestones and methods for achieving your objectives under 1.1.

**2. Impact****2.1 Expected impacts listed in the work programme**

Describe how your project will contribute towards the expected impacts listed in the work programme in relation to the topic in question. Mention the steps that will be needed to bring about these impacts. Mention any assumptions and external factors that may determine whether the impacts will be achieved.

Outline exploitation plan<sup>2</sup> of project results

Provide an overview over the main outcomes of the project and describe the necessary steps and resources required by the SME participant(s) to ensure the development and exploitation of the project outcome(s) towards a marketable product including an indicative timetable.

When defining the exploitation activities, you should also take into account the appropriate target groups (e.g. patients, industry, potential users, policy-makers, interest groups, media and/or the public at large).

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<sup>1</sup> Applicants are strongly advised to carefully consider any specific requirements set out in the topic description in the work programme. This applies especially to proposals referring to clinical trials topics.

<sup>2</sup> Research results should be properly identified. The exploitation plan of these results has to indicate the “what?” (types of exploitation activities), “how to do it?” (most appropriate means), “when?” (calendar) and the available resources – human and financial.

Describe briefly how the project will enable the SME participant(s) to expand their markets and their business activities.

Give an estimation of time-to-market for the main outcome(s).

## Template for part B of a stage 2 proposal

### MANDATORY PAGE LIMITS

*(conforming to font and margin sizes mentioned above)*

- A maximum of 20 pages are allowed for sections 1, 2, 3 and 5 all together, this limit *does not include the Gantt chart under 1.3 ii), the tables 1.3a- e, and the Pert diagram under 1.3 i)*
- *Table 1.3-d (work package description) is limited to two pages per work package*
- No specific limit for section 4

**Cover Page**

Proposal full title:

Proposal acronym:

Type of funding scheme:

Collaborative Project

If a distinction is made in the call, please state which type of collaborative project your proposal relates to: (i) Small or medium-scale focused research project; (ii). Large-scale integrating project; (iii) Project targeted to special groups such as SMEs and other smaller actors

Work programme topics addressed:

(if more than one, indicate their order of importance to the project)

Name of the coordinating person:

List of participants:

*Please use the same participant numbering as that used in section A2 of the administrative forms*

<b>Participant no. *</b>	<b>Participant organisation name</b>	<b>Country</b>
1 (Coordinator)		
2		
3		

\* *Please use the same participant numbering as that used in section A2 of the administrative forms*

**Table of Contents**

## Stage 2 proposal content

### 1: Scientific and/or technical quality, relevant to the topics addressed by the call

#### 1.1 Concept and objectives

Explain the concept of your project. What are the main ideas that led you to propose this work?

Describe in detail the proposed S&T objectives, the research design and the background information to indicate the soundness of the concept. Show how they relate to the topic addressed. **The objectives should be those achievable and verifiable within the project duration, not through subsequent development.** They should be stated in a measurable and verifiable form, including through the milestones that should be indicated under section 1.3 below. SME participants should carry out activities to validate and exploit the research results.

#### 1.2 Innovative character in relation to the state-of-the-art

Summarise the potential results, and the advance and innovative developments that the proposed project would bring to the area concerned.

#### 1.3 S/T methodology and associated work plan

A detailed work plan<sup>1</sup> should be presented, broken down into work packages<sup>2</sup> (WPs) which should follow the logical phases of the implementation of the project, and include consortium management and assessment of progress and results. (Please note that your overall approach to management will be described later, in section 2).

Please present your plans as follows:

- i) Describe the overall strategy of the work plan (*maximum length: 1 page*).
- ii) Show the timing of the different WPs and their components (Gantt chart or similar)
- iii) Provide a detailed work description broken down into work packages:
  - Work package list (please use table 1.3a);
  - Deliverables list (please use table 1.3b);
  - List of milestones (please use table 1.3c);
  - Description of each work package (please use table 1.3d);

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<sup>1</sup> Applicants are strongly advised to carefully consider any specific requirements set out in the topic description in the work programme but also the requirements for statistics as set out on page 9 of the work programme. This applies especially to proposals referring to clinical trials topics (please consult also the work programme pages 9 and 10 for clinical trials).

<sup>2</sup> A work package is a major sub-division of the proposed project with a verifiable end-point - normally a deliverable or a milestone in the overall project.

- Summary effort table (please use table 1.3e)
- iv) Provide a graphical presentation of the components showing their interdependencies (Pert diagram or similar)
- v) Describe any significant risks, and associated contingency plans.

Note:

- The number of work packages used must be appropriate to the complexity of the work and the overall value of the proposed project. The planning should be sufficiently detailed to justify the proposed effort and allow progress monitoring by the Commission.



**Table 1.3 b: Deliverables List**

Del. no. <sup>1</sup>	Deliverable name	WP no.	Nature <sup>2</sup>	Dissemination level <sup>3</sup>	Delivery date <sup>4</sup>

<sup>1</sup> Please note that each deliverable will have to be submitted as a distinct document/report. In order to keep your deliverables manageable, small related deliverables should be grouped as specified parts (equivalent to 'sub-deliverables') of a single more substantial deliverable. Progress towards achievement of the full deliverable can then be demonstrated in the periodic reports by reference to the smaller parts. The full deliverable will only be submitted when all parts have been -completed. Ideally this will be at the same date as a periodic report. Deliverable numbers in order of delivery dates. Please use the numbering convention <WP number>.<number of deliverable within that WP>. For example, deliverable 4.2 would be the second deliverable from work package 4.

<sup>2</sup> Please indicate the nature of the deliverable using one of the following codes in the periodic reports:

**R** = Report, **P** = Prototype, **D** = Demonstrator, **O** = Other

<sup>3</sup> Please indicate the dissemination level using one of the following codes:

**PU** = Public

**PP** = Restricted to other programme participants (including the Commission Services).

**RE** = Restricted to a group specified by the consortium (including the Commission Services).

**CO** = Confidential, only for members of the consortium (including the Commission Services).

<sup>4</sup> Measured in months from the project start date (month 1). It is strongly advised that completed deliverables should have a delivery date corresponding to a periodic report.

**Table 1.3 c: List of milestones**

Milestones are control points where decisions are needed with regard to the next stage of the project. For example, a milestone may occur when a major result has been achieved, if its successful attainment is required for the next phase of work. Another example would be a point when the consortium must decide which of several technologies to adopt for further development.

<b>Milestone number</b>	<b>Milestone name</b>	<b>Work package(s) involved</b>	<b>Expected date <sup>1</sup></b>	<b>Means of verification<sup>2</sup></b>

<sup>1</sup> Measured in months from the project start date (month 1).

<sup>2</sup> Show how you will confirm that the milestone has been attained. Refer to indicators if appropriate. For example: a laboratory prototype completed and running flawlessly; software released and validated by a user group; field survey complete and data quality validated.

**Table 1.3 d: Work package description\*****For each work package:**

<b>Work package number</b>		<b>Start date or starting event:</b>	
<b>Work package title</b>			
<b>Activity Type<sup>1</sup></b>			
<b>Participant number</b>			
<b>Participant short name</b>			
<b>Person-months per participant:</b>			

<b>Objectives</b>
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<b>Description of work</b> (possibly broken down into tasks), and role of participants
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<b>Deliverables**</b> (brief description and month of delivery)
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\* *Maximum length per work package description: 2 pages*

\*\* Please note that each deliverable will have to be submitted as a distinct document/report. In order to keep your deliverables manageable, small related deliverables should be grouped as specified parts (equivalent to 'sub-deliverables') of a single more substantial deliverable. Progress towards achievement of the full deliverable can then be demonstrated in the periodic reports by reference to the smaller parts. The full deliverable will only be submitted when all parts have been - completed. Ideally this will be at the same date as a periodic report. Deliverable numbers in order of delivery dates. Please use the numbering convention <WP number>.<number of deliverable within that WP>. For example, deliverable 4.2 would be the second deliverable from work package 4.

<sup>1</sup> Please indicate one activity per work package:

RTD = Research and technological development; DEM = Demonstration; MGT = Management of the consortium; OTHER = Other specific activities, if applicable (including any activities to prepare for the dissemination and/or exploitation of project results, and coordination activities).

Please indicate the nature of the deliverable using one of the following codes in the periodic reports:

**R** = Report, **P** = Prototype, **D** = Demonstrator, **O** = Other

Please indicate the dissemination level using one of the following codes:

**PU** = Public

**PP** = Restricted to other programme participants (including the Commission Services).

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Measured in months from the project start date (month 1). It is strongly advised that completed deliverables should have a delivery date corresponding to a periodic report.

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### Table 1.3 e: Summary of staff effort

A summary of the staff effort is useful for the evaluators. Please indicate in the table the number of person months over the whole duration of the planned work, for each work package, for each participant. Identify the work-package leader for each WP by showing the relevant person-month figure in bold.

<b>Participant no./short name</b>	<b>WP1</b>	<b>WP2</b>	<b>WP3</b>	<b>...</b>	<b>Total person months</b>
Part.1 short name					
...					
...					
...					
Total					

## 2. Implementation

### 2.1 Management structure and procedures

Describe the organisational structure and decision-making mechanisms of the project. Show how they are matched to the complexity and scale of the project.

### 2.2 Individual participants

For this call participants have to be independent entities each of which established in an EU Member State or Associated Country, and at least 3 are established in 3 different MS or AC with a maximum of 5 participants. For each participant in the proposed project, provide a brief description of the legal entity, the main tasks they have been attributed, and the previous experience relevant to those tasks. Provide also a short profile of the staff members who will be undertaking the work.

### 2.3 Consortium as a whole

Describe how the participants (from EU Member States and/or Associated countries only) collectively constitute a consortium capable of achieving the project objectives, and how they are suited and are committed to the tasks assigned to them. Show the complementarity between participants. Explain how the composition of the consortium is well-balanced in relation to the objectives of the project.

Describe the industrial/commercial involvement to ensure exploitation of the results, and how the requirement of SMEs having a leading role has been addressed.

**Sub-contracting:** If any part of the work is to be sub-contracted by the participant responsible for it, describe the work involved and explain why a sub-contract approach has been chosen for it. **Please note that core tasks of the project cannot be subcontracted!**

### 2.4 Resources to be committed

Describe how the totality of the necessary resources will be mobilised, including any resources that will complement the EU contribution. Show how the resources will be integrated in a coherent way, and show how the overall financial plan for the project is adequate.

In addition to the costs indicated in Part A3 of the proposal, and the staff effort shown in section 1.3 above, please indicate any other major costs (e.g. equipment).

**Please ensure that the figures stated in part B are consistent with those in Part A.**

## 3. Impact

### 3.1 Expected impacts listed in the work programme

Describe how your project will contribute towards the expected impacts listed in the work programme in relation to the topic or topics in question. Mention the steps that will be needed to bring about these impacts. Explain why this contribution requires a European (rather than a national or local) approach. Indicate how account is taken of other national or

international research activities. Mention any assumptions and external factors that may determine whether the impacts will be achieved.

With regard to the innovation dimension, describe the potential areas and markets of application of the project results and the potential advantages of the resulting technologies/ solutions compared to those that are available today.

### **Exploitation plan<sup>1</sup> of project results**

Provide the outcomes of the project and describe the necessary steps and resources required by the SME participant(s) to ensure the development and exploitation of the project outcome(s) towards a marketable product including an indicative timetable.

When defining the exploitation activities, you should also take into account the appropriate target groups (e.g. patients, industry, potential users, policy-makers, interest groups, media and/or the public at large).

Describe how the project will enable the SME participant(s) to expand their markets and their business activities.

Give an estimation of time-to-market for the main outcome(s).

## **3.2 Dissemination and/or exploitation of project results, and management of intellectual property**

Describe the measures you propose for the dissemination and/or exploitation of project results, and how these will increase the impact of the project. In designing these measures, you should take into account a variety of communication means and target groups as appropriate (e.g. policy-makers, interest groups, media and the public at large).

For more information on communication guidance, see [http://ec.europa.eu/research/science-society/science-communication/index\\_en.htm](http://ec.europa.eu/research/science-society/science-communication/index_en.htm).

Describe also your plans for the management of knowledge (intellectual property) acquired in the course of the project.

When appropriate (relevant for the topic):

With regard to the innovation dimension, describe the measures you propose to increase the likelihood of market uptake of project results, such as: verification, testing, and prototyping; supporting the development of technical standards; identifying and collaborating with potential users; identifying potential partners and sources of finance for commercialisation.

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<sup>1</sup> Research results should be properly identified. The exploitation plan of these results has to indicate the “what?” (types of exploitation activities), “how to do it?” (most appropriate means), “when?” (calendar) and the available resources – human and financial.

#### 4. Ethics Issues

Describe any ethics issues that may arise in the project. In particular, you should explain the benefit and burden of the experiments and the effects it may have on the research subject(s). All countries where research will be undertaken should be identified. You should be aware of the legal framework that is applicable and the possible specific conditions that are relevant in each country (EU and non-EU countries alike). It is strongly advised that when drafting the research proposal, the local ethics committee or/and relevant competent authorities (Data Protection, Clinical Trials etc) should be contacted for information and, when applicable, guidance. You may also address specific questions to the FP7 Ethics Help Desk (see page 2 in this Annex).

The following special issues should be taken into account:

**Informed consent:** When describing issues relating to informed consent, it will be necessary to illustrate an appropriate level of ethical sensitivity, and consider issues of insurance, incidental findings and the consequences of leaving the study.

**Clinical Trials:** Approvals from national competent authorities are required.

**Data protection issues:** Avoid the unnecessary collection and use of personal data. Identify the source of the data, describing whether it is collected as part of the research or is previously collected data being used. Consider issues of informed consent for any data being used. Describe how personal identify of the data is protected. Data protection issues require authorization from the national data protection authorities.

**Use of animals:** Where animals are used in research the application of the 3Rs (Replace, Reduce, Refine) must be convincingly addressed. Numbers of animals should be specified. Describe what happens to the animals after the research experiments. The use of animals requires permits and/or authorizations from the national competent authorities.

**Human embryonic stem cells:** Research proposals that will involve human embryonic stem cells (hESC) will have to address all the following specific points:

- the applicants should demonstrate that the project serves important research aims to advance scientific knowledge in basic research or to increase medical knowledge for the development of diagnostic, preventive or therapeutic methods to be applied to humans.
- the necessity to use hESC in order to achieve the scientific objectives set forth in the proposal. In particular, applicants must document that appropriate validated alternatives (in particular, stem cells from other sources or origins) are not suitable and/or available to achieve the expected goals of the proposal. This latter provision does not apply to research comparing hESC with other human stem cells.
- the applicants should take into account the legislation, regulations, ethics rules and/or codes of conduct in place in the country(ies) where the research using hESC is to take place, including the procedures for obtaining informed consent;
- the applicants should ensure for all hESC lines to be used in the project were derived from embryo's
  - of which the donor(s)' express, written and informed consent was provided freely, in accordance with national legislation prior to the procurement of the cells.

- that result from medically-assisted *in vitro* fertilisation designed to induce pregnancy, and were no longer to be used for that purpose.
- of which the measures to protect personal data and privacy of the donor(s), including genetic data, are in place during the procurement and for any use thereafter. Researchers must accordingly present all data in such a way as to ensure donor anonymity;
- of which the conditions of donation are adequate, namely that no pressure was put on the donor(s) at any stage, that no financial inducement was offered to donation for research at any stage and that the infertility treatment and research activities were kept appropriately separate;

Include the Ethics issues table below. If you indicate YES to any issue, please identify the pages in the proposal where this ethics issue is described. Answering 'YES' to some of these boxes does not automatically lead to an Ethics review. It enables the independent experts to decide if an Ethics review is required. If you are sure that none of the issues apply to your proposal, simply tick the YES box in the last row.

*(No maximum length for Section 4: Depends on the number of such issues involved)*

**Note:**

Only in exceptional cases will additional information be sought for clarification, which means that any Ethics review will be performed solely on the basis of the information available in the proposal.

Projects raising specific ethical issues such as research intervention on human beings<sup>1</sup>; research on human embryos and human embryonic stem cells and non-human primates are automatically submitted for Ethics review.

To ensure compliance with ethical principles, the Commission Services will undertake ethics audit(s) of selected projects at its discretion. A dedicated website that aims to provide clear, helpful information on ethics issues is now available at: [http://cordis.europa.eu/fp7/ethics\\_en.html](http://cordis.europa.eu/fp7/ethics_en.html)  
Additional information (reference documents, EU and International legislation etc) can be found in the EUROPA research site:  
<http://ec.europa.eu/research/science-society/index.cfm?fuseaction=public.topic&id=1289&lang=1>

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<sup>1</sup> Such as research and clinical trials involving invasive techniques on persons (e.g. taking of tissue samples, examinations of the brain).

**ETHICS ISSUES TABLE****Areas Excluded From Funding Under FP7 (Art. 6)**

- (i) Research activity aiming at human cloning for reproductive purposes;
- (ii) Research activity intended to modify the genetic heritage of human beings which could make such changes heritable (Research relating to cancer treatment of the gonads can be financed);
- (iii) Research activities intended to create human embryos solely for the purpose of research or for the purpose of stem cell procurement, including by means of somatic cell nuclear transfer;

All FP7 funded research must comply with the relevant national, EU and international ethics-related rules and professional codes of conduct.

Where necessary, the beneficiary(ies) shall provide the responsible Commission services with a written confirmation that it has (have) been received (a) favourable opinion(s) of the relevant ethics committee(s) and, if applicable, the regulatory approval(s) of the competent national or local authority(ies) in the country in which the research is to be carried out, before beginning any Commission approved research requiring such opinions or approvals.

In addition to ethics committees, national competent authorities on issues such as Data protection, Clinical trials, Animal welfare, Human tissue and cells, have been established in all EU Member States.

**Guidance notes on informed consent, dual use, animal welfare, data protection and cooperation with non-EU countries are available at : [http://cordis.europa.eu/fp7/ethics\\_en.html#ethics\\_sd](http://cordis.europa.eu/fp7/ethics_en.html#ethics_sd)**

<b>Research on Human Embryo/ Foetus</b>		<b>YES</b>	<b>Page</b>
	Does the proposed research involve human Embryos?		
	Does the proposed research involve human Foetal Tissues/ Cells?		
	Does the proposed research involve human Embryonic Stem Cells (hESCs)?		
	Does the proposed research on human Embryonic Stem Cells involve cells in culture?		
	Does the proposed research on Human Embryonic Stem Cells involve the derivation of cells from Embryos?		
	I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL		

<b>Research on Humans</b>		<b>YES</b>	<b>Page</b>
	Does the proposed research involve children?		
	Does the proposed research involve patients?		
	Does the proposed research involve persons not able to give consent?		
	Does the proposed research involve adult healthy volunteers?		
	Does the proposed research involve Human genetic material?		

	Does the proposed research involve Human biological samples?		
	Does the proposed research involve Human data collection?		
	I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL		

Privacy		YES	Page
	Does the proposed research involve processing of genetic information or personal data (e.g. health, sexual lifestyle, ethnicity, political opinion, religious or philosophical conviction)?		
	Does the proposed research involve tracking the location or observation of people?		
	I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL		

Research on Animals <sup>1</sup>		YES	Page
	Does the proposed research involve research on animals?		
	Are those animals transgenic small laboratory animals?		
	Are those animals transgenic farm animals?		
	Are those animals non-human primates?		
	Are those animals cloned farm animals?		
	I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL		

Research Involving non-EU Countries (ICPC Countries <sup>2</sup> )		YES	Page
	Is any material used in the research (e.g. personal data, animal and/or human tissue samples, genetic material, live animals, etc) :		
	a) Collected and processed in any of the ICPC countries?		
	b) Exported to any other country (including ICPC and EU Member States)?		
	I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL		

Dual Use <sup>3</sup>		YES	Page
	Research having direct military use		
	Research having the potential for terrorist abuse		
	I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL		

<sup>1</sup> The type of animals involved in the research that fall under the scope of the Commission's Ethical Scrutiny procedures are defined in the Council Directive 86/609/EEC of 24 November 1986 on the approximation of laws, regulations and administrative provisions of the Member States regarding the protection of animals used for experimental and other scientific purposes Official Journal L 358 , 18/12/1986 p. 0001 - 0028

<sup>2</sup> In accordance with Article 12(1) of the Rules for Participation in FP7, 'International Cooperation Partner Country (ICPC) means a third country which the Commission classifies as a low-income (L), lower-middle-income (LM) or upper-middle-income (UM) country. Countries associated to the Seventh EU Framework Programme do not qualify as ICP Countries and therefore do not appear in this list.

<sup>3</sup> Dual-use items' mean items, including software and technology, which can be used for both civil and military purposes (Ref: Article 3, Council Regulation (EC) No 428/2009 of 5 May 2009 setting up a Community regime for the control of exports, transfer, brokering and transit of dual-use items

## 5. Consideration of gender aspects

You may give an indication of the kind of actions that would be undertaken during the course of the project to promote gender equality in your project, or in your field of research. (These will not be evaluated, but will be discussed during negotiations should your proposal be successful).

These could include actions related to the project consortium (e.g. improving the gender balance in the project consortium, measures to help reconcile work and private life, awareness raising within the consortium) or, where appropriate, actions aimed at a wider public (e.g. events organised in schools or universities).